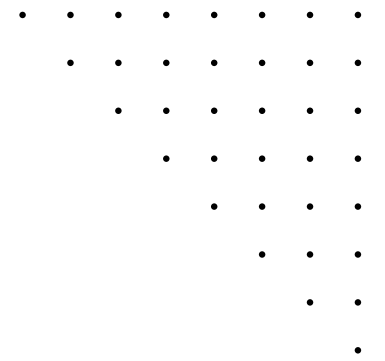




INSIDE OUT WITH RAFAEL LÓPEZ



Question 1



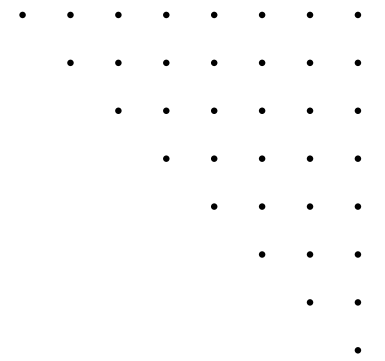
Why is marine reinsurance such a vital part of global trade and logistics, and how does Mandarin Re contribute to making shipping safer and more resilient?

Maritime trade moves over 80% of global commerce. Without reinsurance, insurers could not take on the scale of risks involving ships, cargo, and terminals. At Mandarin Re, we bring the financial strength and technical expertise that make reliable coverage possible. From my experience in both marine and aviation, I've seen how reinsurance not only spreads risk but also safeguards the continuity of global trade

Swipe



Question 2



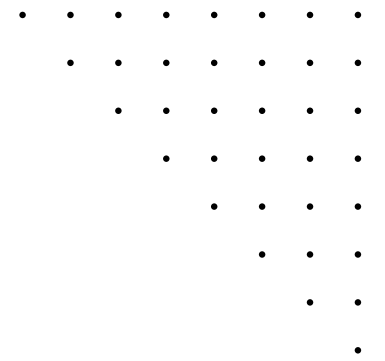
This year's World Maritime Day emphasizes safe, secure, and sustainable shipping. How does Mandarin Re's marine reinsurance practice align with this global priority?

This year's World Maritime Day shines a light on what matters most in global shipping: safety, security, and sustainability. Mandarin Re's marine reinsurance practice aligns with these priorities by addressing complex risks like cyber threats and piracy, while also supporting clients in transitioning to greener practices through climate risk assessments and sustainable initiatives. It's more than coverage. It's about helping global trade grow responsibly and sustainably.

Swipe



Question 3



What are the biggest risks facing the marine sector today, and how is Mandarin Re adapting its solutions to address them?

The maritime sector is navigating three main challenges: Extreme weather increasing the frequency and severity of losses. Cyberattacks on shipping companies and ports. Geopolitical uncertainty disrupting key trade routes. At Mandarin Re, we respond with parametric solutions, cyber risk coverage, and flexible contracts that adapt to shifting environments. My work across Latin America and the U.S. has reinforced one lesson: the real value lies in anticipating risks, not just reacting to them.

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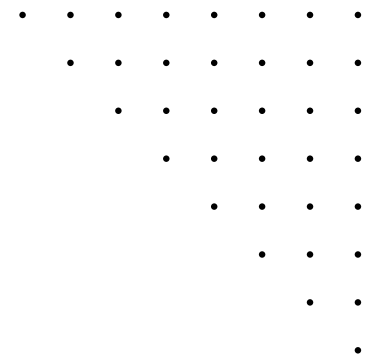




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Question 4



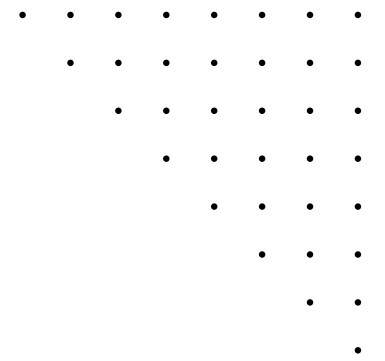
How does Mandarin Re ensure clients receive solutions tailored to their specific shipping risks, rather than relying on generic coverage?

Every client has a unique risk profile. A small fleet and a multinational operator face very different challenges, and no two operations are ever alike. Mandarin Re approaches each case individually, building tailor-made programs through technical analysis, scenario modeling, and direct dialogue. The result is coverage that reflects the realities of the operation itself, not an off-the-shelf product.

Swipe



Question 5



Headquartered in Malaysia yet operating worldwide, how does Mandarin Re's footprint enhance its marine reinsurance offering and support clients across more than 100 countries?

Being based in Malaysia, a key hub for maritime trade, gives us a unique vantage point. Paired with our international network, it allows us to support clients in more than 100 countries. That reach translates into faster responses, cultural and technical understanding, and strong financial backing. It's the blend of local insight and global presence that makes Mandarin Re a trusted partner in the maritime industry.

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Thank You!

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